



1. Buying from a trader instead of a manufacturer: There are several websites promising you the best products from China. It is very important to be sure that you are buying from a manufacturer because a trading company will always have variable quality and will be sourcing from different sources every time whereas the manufacturer will have a more consistent production standard.

2. Focus On Prices rather than Product Material: Most of the customers pay attention to the prices only. They do not discuss the Material of the product.

3. Do not ask about product Finish quality: Most people do not discuss the amount of material consumed in the finish of the product.
For Example: How many Microns are used in the BCP Finish

4. Communicating through an export agent instead of directly with the factory: It is very risky to keep all communication through an agent. Agents frequently change their associations with factories, add hidden commissions to your purchase price, and may even get you to transfer money to fraudulent bank accounts. Keep your negotiations direct and use agents, if required, only to manage your travel and schedule meetings.

5. Do not compare the product thickness/weight: The customers do not compare and ask about the thickness and weight of the product. while finalizing the order